

Cooperative Contracts Open a Whole World of Savings



Meeting urgent service and equipment needs, while balancing flat or shrinking budgets, can be a challenge for the procurement department of any state, municipality or school district. With resource limitations, procurement teams are moving toward an effective strategy for the future – cooperative procurement.

What Is It?

Cooperative organizations lead or partner with a government agency to conduct the lengthy solicitation process, resulting in awarded contracts that can be used by other governmental and non-profit agencies. Cooperative purchasing, by its nature, eliminates redundant costs – in time and resources - of each entity performing their own procurement process.

To Learn More, Visit
NCPPEAssociation.org

Benefits include:

Competitive pricing - By leveraging the spend of many entities across one contract provides reduced pricing for all with value-added services to ensure good stewardship of taxpayer dollars.

Faster purchasing - With the contract already in place, it's easy to quickly gain services and commodities quickly.

Improved productivity - Agencies can now have a strategy to spend the time on more resource intensive projects, while keeping up with the various needs of their customers.

Emergency purchasing - During an emergency, there is no time for the traditional bid process. Using an already solicited contract with set pricing ensures available products and reduces price gouging.

Reliable and Proven Suppliers - A cooperative contract is served by a manufacturer or supplier with a proven track record. Procurement professionals can easily contact their peers already using these contracts to be assured of the quality and service.

